## CHARLES HOSMER MORSE FOUNDATION, INC. FINANCIAL STATEMENT ANALYSIS JUNE 30, 2024

#### STATEMENT of FINANCIAL POSITION

## **ASSETS**

<u>Total Assets</u> - \$57,120,046...increased by \$772,921 (1.37%). An analysis of significant asset changes for the year to date is as follows:

- <u>Cash</u> balance of \$1,071,045...net decrease of \$581,050 due to operations and Elizabeth Morse Genius Foundation support.
- Receivables balance of \$2,562...a decrease of \$35,681.
- <u>Net Investments</u> balance of \$39,050,318...an increase of \$1,463,237 (4%), for the year to date. Per Mariner, the total return net of fees for 2024 to date was 7.05%.
- Net Operating Assets balance of \$16,971,615 decreased by \$59,946 (0%):
  - **Net Program Assets** decreased by \$77,003 due to depreciation (\$260,421), increasing more than program assets (\$183,417) for the year to date.
  - **Inventories** for the Museum Shop increased for the year to date by \$17,057.
- Other Assets balance of \$24,502...decreased by \$13,640 (36%).

## **LIABILITIES**

<u>Total Liabilities</u> – balance of \$332,701...a decrease of \$53,149 (14%) due to timing differences in Accounts Payable.

### CHARLES HOSMER MORSE FOUNDATION, INC. FINANCIAL STATEMENT ANALYSIS JUNE 30, 2024

#### **STATEMENT of ACTIVITIES**

#### **INCOME AND SUPPORT**

Total Income and Support was \$3,238,866 for the year to date, over budget by \$446,686 (16%).

- **Portfolio Income**, **net** of \$184,552 was under budget by \$151,448 (45%) due to both Dividends (39%) and Realized Gains (45%) being under budget to date.
- <u>Unrealized Gain or (Loss)</u> posted an unrealized gain of \$2,077,855...versus the budgeted gain of \$500,000.
- Support and Real Estate:
  - **Contributions** received totaled \$1,002,003 versus the budgeted amount of \$2,076,000. The Elizabeth Morse Genius Foundation did not need to fund the Foundation due to excess cash during the first quarter and investment sales in March.
  - **Real Estate Management** showed a net cost of \$25,544 versus the budgeted cost of \$119,820 due to Expenses being under budget by 47%, due to Volusia Operations.

#### **EXPENSES**

Total Expenses for the Foundation for the year to date were \$2,412,796...\$212,389 (8%) under budget; the detail is as follows:

Net Cost of Museum Operations totaled \$2,100,361...\$213,439 (9%) under budget ...the detail of revenue and expenses is as follows:

- Revenue from Visitor Services totaled \$118,687...\$21,187 (22%) over budget. There were 4,400 visitors for the month. Membership for the year to date was \$22,043, (22%) over budget.
- The Museum Shop revenue of \$392,798...was over budget by 9%.
- Total Expenses for the Museum were \$2,642,859...\$146,441 (5%) under budget; most departments were under budget, while two departments, Collection Management and Projects, were over budget for the year to date.

# STATEMENT of FINANCIAL POSITION June 30, 2024

NUMESTMENTS   24,630,087   25,848,463   1,218,376   SALEM   8,483,098   8,729,124   246,026   REAL ESTATE, NET   4,473,896   4,472,731   (1,185)   NET INVESTMENTS   \$37,587,081   \$39,050,318   \$1,463,237   OPERATING ASSETS   PROGRAM ASSETS		12/31/2023	6/30/2024	INCREASE (DECREASE)	
RECEIVABLES   38,242   2,562   (35,681)     INVESTMENTS   24,630,087   25,848,463   1,218,376     SALEM   8,483,098   8,729,124   246,026     REAL ESTATE, NET   4,473,896   4,472,731   (1,165)     NET INVESTMENTS   \$37,587,081   \$39,050,318   \$1,463,237     OPERATING ASSETS   PROGRAM ASSETS     MUSEUM   18,191,440   18,237,213   45,772     PAVILION   1,196,240   1,196,240   0     WAREHOUSE   2,951,789   3,009,143   57,354     EQUIPMENT   1,275,699   1,355,990   80,291     INTERLACHEN PROPERTIES   4,662,462   4,662,462   0     LESS: DEPRECIATION   (11,691,1511)   (11,951,932)   (260,421)     NET PROGRAM ASSETS   \$16,586,119   \$16,509,116   (\$77,003)     INVENTORIES   MUSEUM SHOP   324,689   344,276   19,588     MUSEUM SHOP   324,689   344,276   19,588     MUSEUM PUBLICATIONS   120,753   118,223   (2,531)     NET OPERATING ASSETS   \$17,031,561   \$16,971,615   (\$59,946)     OTHER ASSETS   PREPAID EXCISE TAX   (1,893)   8,107   10,000     PREPAID EXPENSES   35,460   11,820   (23,640)     DEPOSITS & COPYRIGHTS   4,575   4,575   5 0     DEPOSITS & COPYRIGHTS   4,575   4,575   5 0     DEPOSITS & COPYRIGHTS   4,575   4,575   5 0     TOTAL OTHER ASSETS   \$56,347,120   \$57,120,046   \$772,921      LIABILITIES   NET ASSETS   190,324   201,401   11,077     ACCRUED EXPENSES   190,324   2	CASH	1.652.095	1.071.045	(581.050)	
FIDELITY   24,630,087   25,848,463   1,218,376   SALEM   8,483,098   8,729,124   246,026   REAL ESTATE, NET   4,473,896   4,472,311   (1,165)   NET INVESTMENTS   \$37,587,081   \$39,050,318   \$1,463,237   OPERATING ASSETS   PROGRAM ASSETS   WISEUM   18,191,440   18,237,213   45,772   PAVILION   1,196,240   1,196,240   0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	RECEIVABLES			(35,681)	
SALEM   8,483,098   8,729,124   246,026		24 630 087	25 848 463	1 218 376	
NET INVESTMENTS         \$37,587,081         \$39,050,318         \$1,463,237           OPERATING ASSETS PROGRAM ASSETS         8           MUSEUM         18,191,440         18,237,213         45,772           PAVILION         1,196,240         1,196,240         0           WAREHOUSE         2,951,789         3,009,143         57,354           EQUIPMENT         1,275,699         1,355,990         80,291           INTERLACHEN PROPERTIES         4,662,462         4,662,462         0           LESS: DEPRECIATION         (11,691,511)         (11,951,932)         (260,421)           NET PROGRAM ASSETS         \$16,586,119         \$16,509,116         (\$77,003)           INVENTORIES         324,689         344,276         19,588           MUSEUM SHOP         324,689         344,276         19,588           MUSEUM PUBLICATIONS         120,753         118,223         (2,531)           NET OPERATING ASSETS         \$17,031,561         \$16,971,615         (\$59,946)           OTHER ASSETS         \$2,300         11,820         (23,640)           PREPAID EXCISE TAX         (1,893)         8,107         10,000           PREPAID EXCISE TAX         4,575         4,575         0           TOTAL OT					
OPERATING ASSETS           PROGRAM ASSETS           MUSEUM         18,191,440         18,237,213         45,772           PAVILION         1,196,240         1,196,240         0           WAREHOUSE         2,951,789         3,009,143         57,354           EQUIPMENT         12,75,699         1,355,990         80,291           INTERLACHEN PROPERTIES         4,662,462         4,662,462         0           LESS: DEPRECIATION         (11,691,511)         (11,951,932)         (260,421)           NET PROGRAM ASSETS         \$16,586,119         \$16,509,116         (\$77,003)           INVENTORIES         **** MUSEUM SHOP         324,689         344,276         19,588           MUSEUM PUBLICATIONS         120,753         118,223         (2,531)           NET OPERATING ASSETS         \$17,031,561         \$16,971,615         (\$59,946)           OTHER ASSETS           PREPAID EXCISE TAX         (1,893)         8,107         10,000           PREPAID EXPENSES         35,460         11,820         (23,640)           DEPOSITS & COPYRIGHTS         4,575         4,575         0           TOTAL OTHER ASSETS         \$38,142         \$24,502         (\$13,640)				(1,165)	
NUSEUM   18,191,440   18,237,213   45,772	NET INVESTMENTS	\$37,587,081	\$39,050,318	\$1,463,237	
PAVILION         1,196,240         1,196,240         0           WAREHOUSE         2,951,789         3,009,143         57,354           EQUIPMENT         1,275,699         1,355,990         80,291           INTERLACHEN PROPERTIES         4,662,462         4,662,462         0           LESS: DEPRECIATION         (11,691,511)         (11,951,932)         (260,421)           NET PROGRAM ASSETS         \$16,586,119         \$16,509,116         (\$77,003)           INVENTORIES           MUSEUM SHOP         324,689         344,276         19,588           MUSEUM PUBLICATIONS         120,753         118,223         (2,531)           NET OPERATING ASSETS         \$17,031,561         \$16,971,615         (\$59,946)           OTHER ASSETS           PREPAID EXCISE TAX         (1,893)         8,107         10,000           PREPAID EXPENSES         35,460         11,820         (23,640)           DEPOSITS & COPYRIGHTS         4,575         4,575         0           TOTAL OTHER ASSETS         \$38,142         \$24,502         (\$13,640)           TOTAL ASSETS         \$56,347,120         \$57,120,046         \$772,921           LIABILITIES         \$2,300	PROGRAM ASSETS				
WAREHOUSE EQUIPMENT         2,951,789         3,009,143         57,354           EQUIPMENT         1,275,699         1,355,990         80,291           INTERLACHEN PROPERTIES         4,662,462         4,662,462         0           LESS: DEPRECIATION         (11,691,511)         (11,951,932)         (260,421)           NET PROGRAM ASSETS         \$16,586,119         \$16,509,116         (\$77,003)           INVENTORIES           MUSEUM SHOP         324,689         344,276         19,588           MUSEUM PUBLICATIONS         120,753         118,223         (2,531)           NET OPERATING ASSETS         \$17,031,561         \$16,971,615         (\$59,946)           OTHER ASSETS           PREPAID EXCISE TAX         (1,893)         8,107         10,000           PREPAID EXPENSES         35,460         11,820         (23,640)           DEPOSITS & COPYRIGHTS         4,575         4,575         0           TOTAL OTHER ASSETS           \$38,142         \$24,502         (\$13,640)           TOTAL ASSETS           LIABILITIES & NET ASSETS           LIABILITIES         55,347,120         \$57,120,046         \$772,921 <td colspa<="" td=""><td></td><td></td><td></td><td></td></td>	<td></td> <td></td> <td></td> <td></td>				
EQUIPMENT   1,275,699   1,355,990   80,291     INTERLACHEN PROPERTIES   4,662,462   4,662,462   0					
LESS: DEPRECIATION NET PROGRAM ASSETS         (11,691,511)         (11,951,932)         (260,421)           INT PROGRAM ASSETS         \$16,586,119         \$16,509,116         (\$77,003)           INVENTORIES MUSEUM SHOP         324,689         344,276         19,588           MUSEUM PUBLICATIONS         120,753         118,223         (2,531)           NET OPERATING ASSETS         \$17,031,561         \$16,971,615         (\$59,946)           OTHER ASSETS         PREPAID EXCISE TAX         (1,893)         8,107         10,000           PREPAID EXCISE TAX         (1,893)         8,107         10,000           PREPAID EXCISE TAX         (1,893)         8,107         10,000           PREPAID EXPENSES         35,460         11,820         (23,640)           DEPOSITS & COPYRIGHTS         4,575         4,575         0           TOTAL OTHER ASSETS         \$38,142         \$24,502         (\$13,640)           TOTAL ASSETS         \$56,347,120         \$57,120,046         \$772,921           LIABILITIES         ACCOUNTS PAYABLE         131,526         52,300         (79,226)           ACCRUED EXPENSES         190,324         201,401         11,077           ACCRUED EXCISE TAX         30,000         45,000         15,000		, ,	· · ·		
NET PROGRAM ASSETS   \$16,586,119   \$16,509,116   \$77,003		4,662,462			
INVENTORIES				(260,421)	
MUSEUM SHOP MUSEUM PUBLICATIONS NET OPERATING ASSETS         324,689 120,753         344,276 118,223         19,588 (2,531)           OTHER ASSETS PREPAID EXCISE TAX PREPAID EXPENSES DEPOSITS & COPYRIGHTS TOTAL OTHER ASSETS         (1,893) 35,460         8,107 11,820         10,000 (23,640)           TOTAL OTHER ASSETS         \$38,142         \$24,575         0           LIABILITIES & NET ASSETS           ACCOUNTS PAYABLE ACCOUNTS PAYABLE ACCRUED EXPENSES         131,526         52,300         (79,226) (79,226) ACRUED EXCISE TAX           ACCRUED EXCISE TAX ACCRUED EXCISE TAX         30,000         45,000         15,000           DEFERRED EXCISE TAX TOTAL LIABILITIES         \$385,849         \$332,701         (\$53,149)           NET ASSETS         55,961,271         55,961,271         0           EXCESS or (SHORTAGE) YTD         826,070         826,070	NET PROGRAM ASSETS	\$16,586,119	\$16,509,116	(\$77,003)	
MUSEUM PUBLICATIONS         120,753         118,223         (2,531)           NET OPERATING ASSETS         \$17,031,561         \$16,971,615         (\$59,946)           OTHER ASSETS           PREPAID EXCISE TAX         (1,893)         8,107         10,000           PREPAID EXPENSES         35,460         11,820         (23,640)           DEPOSITS & COPYRIGHTS         4,575         4,575         0           TOTAL OTHER ASSETS         \$38,142         \$24,502         (\$13,640)           TOTAL ASSETS           LIABILITIES           ACCOUNTS PAYABLE         131,526         52,300         (79,226)           ACCRUED EXPENSES         190,324         201,401         11,077           ACCRUED EXCISE TAX         30,000         45,000         15,000           DEFERRED EXCISE TAX         34,000         34,000         0           TOTAL LIABILITIES         \$385,849         \$332,701         (\$53,149)           NET ASSETS         55,961,271         55,961,271         0           EXCESS or (SHORTAGE) YTD         826,070         826,070					
NET OPERATING ASSETS         \$17,031,561         \$16,971,615         (\$59,946)           OTHER ASSETS         PREPAID EXCISE TAX         (1,893)         8,107         10,000           PREPAID EXPENSES         35,460         11,820         (23,640)           DEPOSITS & COPYRIGHTS         4,575         4,575         0           TOTAL OTHER ASSETS         \$38,142         \$24,502         (\$13,640)           TOTAL ASSETS         LIABILITIES         NET ASSETS           LIABILITIES         ACCOUNTS PAYABLE         131,526         52,300         (79,226)           ACCRUED EXPENSES         190,324         201,401         11,077           ACCRUED EXCISE TAX         30,000         45,000         15,000           DEFERRED EXCISE TAX         34,000         34,000         0           TOTAL LIABILITIES         \$385,849         \$332,701         (\$53,149)           NET ASSETS         55,961,271         55,961,271         0           EXCESS or (SHORTAGE) YTD         826,070         826,070			•	•	
OTHER ASSETS           PREPAID EXCISE TAX         (1,893)         8,107         10,000           PREPAID EXPENSES         35,460         11,820         (23,640)           DEPOSITS & COPYRIGHTS         4,575         4,575         0           TOTAL OTHER ASSETS         \$38,142         \$24,502         (\$13,640)           LIABILITIES           ACCOUNTS PAYABLE         131,526         52,300         (79,226)           ACCRUED EXPENSES         190,324         201,401         11,077           ACCRUED EXCISE TAX         30,000         45,000         15,000           DEFERRED EXCISE TAX         34,000         34,000         0           TOTAL LIABILITIES         \$385,849         \$332,701         (\$53,149)           NET ASSETS         55,961,271         55,961,271         0           EXCESS or (SHORTAGE) YTD         826,070         826,070					
PREPAID EXCISE TAX         (1,893)         8,107         10,000           PREPAID EXPENSES         35,460         11,820         (23,640)           DEPOSITS & COPYRIGHTS         4,575         4,575         0           TOTAL OTHER ASSETS         \$38,142         \$24,502         (\$13,640)           LIABILITIES           LIABILITIES & NET ASSETS           LIABILITIES           ACCOUNTS PAYABLE         131,526         52,300         (79,226)           ACCRUED EXPENSES         190,324         201,401         11,077           ACCRUED EXCISE TAX         30,000         45,000         15,000           DEFERRED EXCISE TAX         34,000         34,000         0           TOTAL LIABILITIES         \$385,849         \$332,701         (\$53,149)           NET ASSETS         55,961,271         55,961,271         0           EXCESS or (SHORTAGE) YTD         826,070         826,070	NET OPERATING ASSETS	\$17,031,361	\$10,971,013	(\$59,940)	
PREPAID EXPENSES         35,460         11,820         (23,640)           DEPOSITS & COPYRIGHTS         4,575         4,575         0           TOTAL OTHER ASSETS         \$38,142         \$24,502         (\$13,640)           TOTAL ASSETS           LIABILITIES & NET ASSETS           LIABILITIES & NET ASSETS           ACCOUNTS PAYABLE         131,526         52,300         (79,226)           ACCRUED EXPENSES         190,324         201,401         11,077           ACCRUED EXCISE TAX         30,000         45,000         15,000           DEFERRED EXCISE TAX         34,000         34,000         0           TOTAL LIABILITIES         \$385,849         \$332,701         (\$53,149)           NET ASSETS         55,961,271         55,961,271         0           EXCESS or (SHORTAGE) YTD         826,070         826,070		(4.000)	0.407	40.000	
DEPOSITS & COPYRIGHTS         4,575         4,575         0           TOTAL OTHER ASSETS         \$38,142         \$24,502         (\$13,640)           LIABILITIES           LIABILITIES & NET ASSETS           LIABILITIES           ACCOUNTS PAYABLE         131,526         52,300         (79,226)           ACCRUED EXPENSES         190,324         201,401         11,077           ACCRUED EXCISE TAX         30,000         45,000         15,000           DEFERRED EXCISE TAX         34,000         34,000         0           TOTAL LIABILITIES         \$385,849         \$332,701         (\$53,149)           NET ASSETS         55,961,271         55,961,271         0           EXCESS or (SHORTAGE) YTD         826,070         826,070		* *			
TOTAL OTHER ASSETS         \$38,142         \$24,502         (\$13,640)           TOTAL ASSETS           LIABILITIES & NET ASSETS           LIABILITIES & NET ASSETS           ACCOUNTS PAYABLE         131,526         52,300         (79,226)           ACCRUED EXPENSES         190,324         201,401         11,077           ACCRUED EXCISE TAX         30,000         45,000         15,000           DEFERRED EXCISE TAX         34,000         34,000         0           TOTAL LIABILITIES         \$385,849         \$332,701         (\$53,149)           NET ASSETS         55,961,271         55,961,271         0           EXCESS or (SHORTAGE) YTD         826,070         826,070				• • • • • • • • • • • • • • • • • • • •	
LIABILITIES & NET ASSETS         ACCOUNTS PAYABLE       131,526       52,300       (79,226)         ACCRUED EXPENSES       190,324       201,401       11,077         ACCRUED EXCISE TAX       30,000       45,000       15,000         DEFERRED EXCISE TAX       34,000       34,000       0         TOTAL LIABILITIES       \$385,849       \$332,701       (\$53,149)         NET ASSETS       55,961,271       55,961,271       0         EXCESS or (SHORTAGE) YTD       826,070       826,070	TOTAL OTHER ASSETS			(\$13,640)	
LIABILITIES         ACCOUNTS PAYABLE       131,526       52,300       (79,226)         ACCRUED EXPENSES       190,324       201,401       11,077         ACCRUED EXCISE TAX       30,000       45,000       15,000         DEFERRED EXCISE TAX       34,000       34,000       0         TOTAL LIABILITIES       \$385,849       \$332,701       (\$53,149)         NET ASSETS       55,961,271       55,961,271       0         EXCESS or (SHORTAGE) YTD       826,070       826,070	TOTAL ASSETS	\$56,347,120	\$57,120,046	\$772,921	
ACCOUNTS PAYABLE ACCRUED EXPENSES ACCRUED EXCISE TAX ACCRUED EXCISE TAX DEFERRED EXCISE TAX TOTAL LIABILITIES  NET ASSETS  EXCESS or (SHORTAGE) YTD  131,526 52,300 (79,226) 190,324 201,401 11,077 30,000 45,000 34,000 0 15,000 34,000 0 (\$53,149) \$385,849 \$332,701 (\$53,149)  826,070 826,070	LIABILIT	IES & NET ASSETS	2		
ACCRUED EXPENSES ACCRUED EXCISE TAX ACCRUED EXCISE TAX DEFERRED EXCISE TAX TOTAL LIABILITIES  NET ASSETS  EXCESS or (SHORTAGE) YTD  190,324 201,401 11,077 30,000 45,000 34,000 0 5385,849 \$332,701 (\$53,149)  826,070 826,070	LIABILITIES				
ACCRUED EXCISE TAX 30,000 45,000 15,000 DEFERRED EXCISE TAX 34,000 34,000 0 TOTAL LIABILITIES \$385,849 \$332,701 (\$53,149)  NET ASSETS 55,961,271 55,961,271 0  EXCESS or (SHORTAGE) YTD 826,070	ACCOUNTS PAYABLE			(79,226)	
DEFERRED EXCISE TAX         34,000         34,000         0           TOTAL LIABILITIES         \$385,849         \$332,701         (\$53,149)           NET ASSETS         55,961,271         55,961,271         0           EXCESS or (SHORTAGE) YTD         826,070         826,070		,		•	
TOTAL LIABILITIES       \$385,849       \$332,701       (\$53,149)         NET ASSETS       55,961,271       55,961,271       0         EXCESS or (SHORTAGE) YTD       826,070       826,070				_	
EXCESS or (SHORTAGE) YTD 826,070 826,070					
<u> </u>	NET ASSETS	55,961,271	•		
	EXCESS or (SHORTAGE) YTD		826,070	826,070	
TOTAL LIABILITIES & NET ASSETS \$56,347,120 \$57,120,046 \$772,921	TOTAL LIABILITIES & NET ASSETS	\$56,347,120	\$57,120,046	\$772,921	

# STATEMENT OF ACTIVITIES June 30, 2024

# **FOUNDATION SUMMARY**

	2024	2024		2023
	YEAR TO DATE	YEAR TO DATE		YEAR TO DATE
	<u>ACTUAL</u>	BUDGET	<u>VARIANCE</u>	<u>ACTUAL</u>
INCOME AND SUPPORT				
PORTFOLIO INCOME				
DIVIDENDS & INTEREST	\$132,339	\$216,000	(\$83,661)	\$413,968
REALIZED GAINS	\$83,015	\$150,000	(\$66,985)	\$0
LESS: FEES	(30,802)	(30,000)	(802)	(97,969)
NET	184,552	336,000	(151,448)	315,999
UNREALIZED GAIN OR (LOSS)	2,077,855	500,000	1,577,855	701,792
TOTAL INCOME	2,262,407	836,000	1,426,407	1,017,791
SUPPORT AND REAL ESTATE				
CONTRIBUTIONS	1,002,003	2,076,000	(1,073,997)	1,005,465
REAL ESTATE MANAGEMENT, NET	(25,544)	(119,820)	94,276	(22,538)
TOTAL	976,459	1,956,180	(979,721)	982,927
TOTAL INCOME AND SUPPORT	3,238,866	2,792,180	446,686	2,000,718
EXPENSES				
NET COST OF MUSEUM	2,100,361	2,313,800	213,439	2,213,704
DEPRECIATION	261,586	261,586	0	264,713
TRUSTEE DIRECTED GRANTS	40,000	34,800	(5,200)	40,000
FEDERAL EXCISE TAX	15,000	15,000	0	15,000
FIXED ASSET (GAIN) OR LOSS	(4,150)	0	4,150	0
TOTAL	2,412,796	2,625,186	212,389	2,533,417
EXCESS/(SHORTAGE) YTD	\$826,070	\$166,994	\$659,076	(\$532,698)
MEMO				
Year to Date Capital Expenditures	\$183,417	\$582,200		\$77,235

# STATEMENT OF ACTIVITIES June 30, 2024

# **REAL ESTATE MANAGEMENT**

	2024	2024		2023
	YEAR TO DATE	YEAR TO DATE		YEAR TO DATE
	<u>ACTUAL</u>	<b>BUDGET</b>	<b>VARIANCE</b>	<u>ACTUAL</u>
INCOME				
Leases	71,370	71,280	90	70,742
Interlachen Reimbursement	5,003	4,000	1,003	3,829
Timber	0	0	0	0
Miscellaneous Income	3,728	3,360	368	180
TOTAL INCOME	\$80,101	\$78,640	\$1,461	\$74,751
EXPENSES				
Administrative Expenses				
Fees, Licenses & Permits	61	100	39	61
Legal	0	2,520	2,520	0
Miscellaneous	0	240	240	110
Office Expenses	0	240	240	0
Property Management				
Insurance	18,263	23,400	5,137	22,908
Legal	0	0	0	215
Miscellaneous	0	3,000	3,000	125
Property Taxes	21,863	21,840	(23)	17,784
Repair & Maintenance	57,475	58,560	1,085	38,051
Security	4,885	6,060	1,175	2,502
Supplies - Lodge	0	0	0	7,709
Utilities	2,725	4,980	2,255	2,984
Vehicle Expense	307	2,520	2,213	4,840
Volusia Operations	67	75,000	74,933	0
TOTAL EXPENSES	\$105,645	\$198,460	\$92,815	\$97,289
NET INCOME REAL				
<b>ESTATE MANAGEMENT</b>	(\$25,544)	(\$119,820)	\$94,276	(\$22,538)

# STATEMENT OF ACTIVITIES June 30, 2024

# **MUSEUM OPERATIONS**

	2024 YEAR TO DATE	2024 YEAR TO DATE		2023 YEAR TO DATE
	<u>ACTUAL</u>	<u>BUDGET</u>	VARIANCE	<u>ACTUAL</u>
<b>MUSEUM ENGAGEMENT REVENU</b>	E			
Visitor Services	118,687	97,500	21,187	103,153
Membership	22,043	18,000	4,043	25,396
Miscellaneous	8,971	0	8,971	0
Museum Shop	392,798	360,000	32,798	364,498
TOTAL REVENUE	\$542,498	\$475,500	\$66,998	\$493,046
EXPENSES				
Compensation	1,419,638	1,456,800	37,162	1,278,360
Facilities Management	499,374	558,760	59,386	525,848
General Administrative	173,339	211,680	38,341	431,102
Museum Engagement	339,459	348,190	8,731	324,431
Community Relations	48,907	84,980	36,073	26,653
Collection Management	43,519	40,210	(3,309)	35,351
EXPENSES BEFORE PROJECTS	\$2,524,237	\$2,700,620	\$176,383	\$2,621,744
Projects	118,622	88,680	(29,942)	85,006
TOTAL EXPENSES	\$2,642,859	\$2,789,300	\$146,441	\$2,706,751
NET COST OF MUSEUM OPERATIONS	\$2,100,361	\$2,313,800	\$213,439	\$2,213,704

COMPENSATION           Gross Salaries         928,619         955,000         26,381         875,399           Group Insurance         335,146         343,000         7,854         271,868           Payroll Taxes         72,312         73,800         1,488         64,268           Pension Plan         83,561         85,000         1,439         66,825           Total Compensation         \$1,419,638         \$1,456,800         \$37,162         \$1,278,360           FACILITIES MANAGEMENT           Buildings and Grounds           Contract Services         70,707         73,800         3,093         57,506           Equipment Maint. Agreements         8,777         10,980         2,203         7,598           Fees & Licenses         7,874         6,480         (1,394)         0           Garments         1,352         1,200         (152)         907           Insurance-Autos         29,221         13,000         (16,221)         11,025           Janitorial         0         0         0         5,247           Landscape         10,287         9,480         (807)         9,155		2024 YEAR TO DATE <u>ACTUAL</u>	2024 YEAR TO DATE BUDGET	<u>VARIANCE</u>	2023 YEAR TO DATE <u>ACTUAL</u>
Gross Salaries         928,619         955,000         26,381         875,399           Group Insurance         335,146         343,000         7,854         271,868           Payroll Taxes         72,312         73,800         1,488         64,268           Pension Plan         83,561         85,000         1,439         66,825           Total Compensation         \$1,419,638         \$1,456,800         \$37,162         \$1,278,360           FACILITIES MANAGEMENT           Buildings and Grounds         Contract Services         70,707         73,800         3,093         57,506           Equipment Maint. Agreements         8,777         10,980         2,203         7,598           Fees & Licenses         7,874         6,480         (1,394)         0           Garments         1,352         1,200         (152)         907           Insurance-Autos         29,221         13,000         (16,221)         11,025           Janitorial         0         0         0         5,247           Landscape         10,287         9,480         (807)         9,155	COMPENSATION				
Group Insurance         335,146         343,000         7,854         271,868           Payroll Taxes         72,312         73,800         1,488         64,268           Pension Plan         83,561         85,000         1,439         66,825           Total Compensation         \$1,419,638         \$1,456,800         \$37,162         \$1,278,360           FACILITIES MANAGEMENT           Buildings and Grounds         Contract Services         70,707         73,800         3,093         57,506           Equipment Maint. Agreements         8,777         10,980         2,203         7,598           Fees & Licenses         7,874         6,480         (1,394)         0           Garments         1,352         1,200         (152)         907           Insurance-Autos         29,221         13,000         (16,221)         11,025           Janitorial         0         0         0         5,247           Landscape         10,287         9,480         (807)         9,155		928,619	955,000	26,381	875,399
Payroll Taxes         72,312         73,800         1,488         64,268           Pension Plan         83,561         85,000         1,439         66,825           Total Compensation         \$1,419,638         \$1,456,800         \$37,162         \$1,278,360           FACILITIES MANAGEMENT           Buildings and Grounds         Contract Services         70,707         73,800         3,093         57,506           Equipment Maint. Agreements         8,777         10,980         2,203         7,598           Fees & Licenses         7,874         6,480         (1,394)         0           Garments         1,352         1,200         (152)         907           Insurance-Autos         29,221         13,000         (16,221)         11,025           Janitorial         0         0         0         5,247           Landscape         10,287         9,480         (807)         9,155	Group Insurance	•		•	•
Pension Plan         83,561         85,000         1,439         66,825           Total Compensation         \$1,419,638         \$1,456,800         \$37,162         \$1,278,360           FACILITIES MANAGEMENT Buildings and Grounds           Contract Services         70,707         73,800         3,093         57,506           Equipment Maint. Agreements         8,777         10,980         2,203         7,598           Fees & Licenses         7,874         6,480         (1,394)         0           Garments         1,352         1,200         (152)         907           Insurance-Autos         29,221         13,000         (16,221)         11,025           Janitorial         0         0         0         5,247           Landscape         10,287         9,480         (807)         9,155	•	•	•	•	•
FACILITIES MANAGEMENT         \$1,419,638         \$1,456,800         \$37,162         \$1,278,360           Buildings and Grounds           Contract Services         70,707         73,800         3,093         57,506           Equipment Maint. Agreements         8,777         10,980         2,203         7,598           Fees & Licenses         7,874         6,480         (1,394)         0           Garments         1,352         1,200         (152)         907           Insurance-Autos         29,221         13,000         (16,221)         11,025           Janitorial         0         0         0         5,247           Landscape         10,287         9,480         (807)         9,155			•	•	•
FACILITIES MANAGEMENT           Buildings and Grounds           Contract Services         70,707         73,800         3,093         57,506           Equipment Maint. Agreements         8,777         10,980         2,203         7,598           Fees & Licenses         7,874         6,480         (1,394)         0           Garments         1,352         1,200         (152)         907           Insurance-Autos         29,221         13,000         (16,221)         11,025           Janitorial         0         0         0         5,247           Landscape Services         0         0         0         19,157           Landscape         10,287         9,480         (807)         9,155	Total Compensation	\$1,419,638	\$1,456,800		
Buildings and Grounds           Contract Services         70,707         73,800         3,093         57,506           Equipment Maint. Agreements         8,777         10,980         2,203         7,598           Fees & Licenses         7,874         6,480         (1,394)         0           Garments         1,352         1,200         (152)         907           Insurance-Autos         29,221         13,000         (16,221)         11,025           Janitorial         0         0         0         5,247           Landscape         0         0         0         19,157           Landscape         10,287         9,480         (807)         9,155	•	. , , ,	. , ,	. ,	. , , ,
Buildings and Grounds           Contract Services         70,707         73,800         3,093         57,506           Equipment Maint. Agreements         8,777         10,980         2,203         7,598           Fees & Licenses         7,874         6,480         (1,394)         0           Garments         1,352         1,200         (152)         907           Insurance-Autos         29,221         13,000         (16,221)         11,025           Janitorial         0         0         0         5,247           Landscape         0         0         0         19,157           Landscape         10,287         9,480         (807)         9,155					
Contract Services       70,707       73,800       3,093       57,506         Equipment Maint. Agreements       8,777       10,980       2,203       7,598         Fees & Licenses       7,874       6,480       (1,394)       0         Garments       1,352       1,200       (152)       907         Insurance-Autos       29,221       13,000       (16,221)       11,025         Janitorial       0       0       0       5,247         Landscape Services       0       0       0       19,157         Landscape       10,287       9,480       (807)       9,155					
Equipment Maint. Agreements       8,777       10,980       2,203       7,598         Fees & Licenses       7,874       6,480       (1,394)       0         Garments       1,352       1,200       (152)       907         Insurance-Autos       29,221       13,000       (16,221)       11,025         Janitorial       0       0       0       5,247         Landscape Services       0       0       0       19,157         Landscape       10,287       9,480       (807)       9,155		70 707	70.000	2.002	F7 F00
Fees & Licenses       7,874       6,480       (1,394)       0         Garments       1,352       1,200       (152)       907         Insurance-Autos       29,221       13,000       (16,221)       11,025         Janitorial       0       0       0       5,247         Landscape Services       0       0       0       19,157         Landscape       10,287       9,480       (807)       9,155		·	•	•	•
Garments       1,352       1,200       (152)       907         Insurance-Autos       29,221       13,000       (16,221)       11,025         Janitorial       0       0       0       5,247         Landscape Services       0       0       0       19,157         Landscape       10,287       9,480       (807)       9,155		·	•	•	•
Insurance-Autos       29,221       13,000       (16,221)       11,025         Janitorial       0       0       0       5,247         Landscape Services       0       0       0       19,157         Landscape       10,287       9,480       (807)       9,155		•	•		•
Janitorial       0       0       0       5,247         Landscape Services       0       0       0       19,157         Landscape       10,287       9,480       (807)       9,155	_	•	•	,	
Landscape Services         0         0         0         19,157           Landscape         10,287         9,480         (807)         9,155		· _	•		•
Landscape 10,287 9,480 (807) 9,155	-		_	_	,
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1' 1 D U	•	· _	, _	` _ '	•
Light Bulbs 0 0 0 7,753	•	•	•	•	•
Miscellaneous 45 600 555 91					
Repairs & Maintenance 30,853 75,240 44,387 65,447	•	<u>-</u>	•	,	•
Small Tools 0 0 0 1,450		_	_	_	•
Supplies & Equipment 25,456 21,480 (3,976) 5,897		•	·		•
Utilities 68,045 84,960 16,915 81,127		,	•	•	
Vehicle Expenses         4,046         8,460         4,414         5,709	•		· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	
Total Building and Grounds \$256,663 \$305,680 \$49,017 \$278,068	Total Building and Grounds	\$256,663	\$305,680	\$49,017	\$278,068
Security	Security				
Contract Services 216,155 219,960 3,805 215,169	Contract Services	216,155	219,960	3,805	215,169
Equipment Maint. Agreements 5,928 10,980 5,052 6,384	Equipment Maint. Agreements	5,928	10,980	5,052	6,384
Internet 5,135 5,700 565 3,157	Internet	5,135	5,700	565	3,157
Miscellaneous 425 480 55 8	Miscellaneous	425	480	55	8
Repairs & Maintenance 4,469 7,500 3,031 14,659	Repairs & Maintenance	4,469	7,500	3,031	14,659
Supplies & Equipment 10,599 8,460 (2,139) 8,403	•	·	•	•	•
Total Security \$242,711 \$253,080 \$10,369 \$247,780					
Total Facilities Management \$499,374 \$558,760 \$59,386 \$525,848	Total Facilities Management	\$499,374	\$558,760	\$59,386	\$525,848

	2024 YEAR TO DATE <u>ACTUAL</u>	2024 YEAR TO DATE <u>BUDGET</u>	<u>VARIANCE</u>	2023 YEAR TO DATE <u>ACTUAL</u>
GENERAL ADMINISTRATIVE				
Accounting Services	38,958	42,000	3,042	46,854
Books & Publications	1,256	960	(296)	324
Contingency	0	4,980	4,980	0
Contract Services	1,668	1,260	(408)	226,906
Fees & Permits	2,307	960	(1,347)	575
Insurance	65,103	69,960	4,857	75,278
Internet	6,440	6,480	40	2,323
Legal Retainer	16,000	16,980	980	12,000
Miscellaneous	727	1,740	1,013	6,548
Office Supplies	2,733	5,460	2,727	4,962
Organizational Dues	3,478	3,960	482	3,282
Professional Fees	9,553	15,000	5,447	9,758
Shipping & Insurance	704	600	(104)	706
Supplies & Equipment	2,765	3,480	715	5,328
Telelphone	6,100	8,520	2,420	6,973
Training & Development	2,608	7,500	4,892	10,154
Travel	1,477	7,500	6,023	7,006
Trustee Expenses	11,416	13,980	2,564	11,786
Xerography	46	360	314	340
<b>Total General Administrative</b>	\$173,339	\$211,680	\$38,341	\$431,102
MUSEUM ENGAGEMENT Education Education-Members & General				
Books & Publications	4	240	236	250
Catering	10,045	5,460	(4,585)	10,048
Contract Services	3,893	2,460	(1,433)	4,616
Fees & Licenses	0,039	1,500	1,500	4,010 0
Miscellaneous	0	0	0	98
Postage	25	0	(25)	0
Printing	980	1,740	760	2,911
Signage	0	0	0	2,311
Supplies & Equipment	936	1,740	804	2,683
Video Film Services	1,003	1,200	197	1,817
Visiting Scholars Expenses	8,250	3,480	(4,770)	5,468
Visiting Scholars Fees	2,500	1,200	(1,300)	2,000
Total Education M&G	\$27,636	\$19,020	(\$8,616)	\$29,891

	2024	2024		2023
	YEAR TO DATE	YEAR TO DATE		YEAR TO DATE
_	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>ACTUAL</u>
Education-Family & Public				
Contract Services	0	240	240	0
Design	0	960	960	0
Supplies & Equipment	1,652	2,460	808	1,467
Friday Evenings	7,375	6,960	(415)	8,877
Miscellaneous	0	0	0	15
Printing	65	960	895	280
Total Education-Family & Public	\$9,092	\$11,580	\$2,488	\$10,639
<b>Education-School</b>				
Catering	1,237	1,500	263	1,078
Contract Services	0	240	240	0
Garments	0	240	240	71
Miscellaneous	79	0	(79)	0
Printing	473	240	(233)	101
Supplies & Equipment	43	1,200	1,157	110
Total Education-School	\$1,831	\$3,420	\$1,589	\$1,360
Total Education	\$38,559	\$34,020	(\$4,539)	\$41,890
Publications				
Design	0	480	480	0
Fees & Licenses	0	1,500	1,500	0
Miscellaneous	45	0	(45)	0
Photographic Services	499	960	461	3,022
Printing	12,689	12,480	(209)	13,139
Supplies & Equipment	321	2,460	2,139	425
Total Publications	\$13,554	\$17,880	\$4,326	\$16,586
Audio Tours	• •	• •	• •	· , , , , , , , , , , , , , , , , , , ,
Audio Tours	0	2.400	2.400	0
Contract Services	0	3,480	3,480	0
Miscellaneous	0	240	240	0
Signage & Labels Total Audio Tours	0 <b>\$0</b>	120 <b>\$3,840</b>	120 <b>\$3,840</b>	0 <b>\$0</b>
Total Audio Tours	Ψυ	Ψ3,040	<b>Ψ3,040</b>	<u> </u>
Docent Education				
Books & Publications	0	240	240	173
Catering	6,850	4,200	(2,650)	4,544
Contract Services	1,860	720	(1,140)	262
Postage	0	120	120	80
Printing	3,038	1,500	(1,538)	0
Supplies & Equipment	320	1,200	880	1,528
Travel	0	2,460	2,460	0
Visiting Scholar Expenses	0	420	420	234

	2024 YEAR TO DATE <u>ACTUAL</u>	2024 YEAR TO DATE BUDGET	VARIANCE	2023 YEAR TO DATE <u>ACTUAL</u>
Visiting Scholar Food	<u> </u>	240		
Visiting Scholar Fees  Total Docent Education	1,050	\$11,100	(810)	0
Total Docent Education	\$13,118	\$11,100	(\$2,018)	\$6,821
Visitor Services				
Contract Services	659	4,500	3,841	2,337
Credit Card Fees	4,774	3,900	(874)	3,698
Miscellaneous	0	240	240	100
Printing	4,386	2,520	(1,866)	0
Supplies & Equipment	449	3,480	3,031	3,954
Visitor Guides	0	0	0	798
Total Visitor Services	\$10,267	\$14,640	\$4,373	\$10,888
Membership				
Catering	7,480	10,500	3,020	5,460
Contract Services	3,663	7,200	3,537	3,749
Design	0	7,980	7,980	0
Mailing House	0	720	720	147
Miscellaneous	0	180	180	100
Postage	5,100	4,560	(540)	2,800
Postage Insider	0	0	0	1,600
Printing	876	6,120	5,244	1,312
Printing Insider	0	0	0	2,693
Supplies & Equipment	3,883	2,700	(1,183)	4,463
Ticketed Event Revenue	(6,025)	(4,980)	1,045	(4,410)
Ticketed Event Expenses	13,723	15,000	1,277	16,116
Total Membership	\$28,698	\$49,980	\$21,282	\$34,030
Museum Shop				
Cost of Goods Sold	188,034	174,000	(14,034)	173,122
Freight In	13,289	13,500	211	12,570
Bags & Wrapping	4,970	4,980	10	6,943
Breakage & Theft	238	480	242	0
Cash Over/Short	0	0	0	35
Contract Services	6,758	4,980	(1,778)	2,199
Credit Card Fees	11,855	9,960	(1,895)	10,371
Display Items	62	240	178	0
Equipment & Supplies	2,424	1,200	(1,224)	1,713
Miscellaneous	311	0	(311)	0
Photography	0	970	970	0
Printing	100	240	140	120
Product Development	3,106	720	(2,386)	720

	2024	2024		2023
	YEAR TO DATE ACTUAL	YEAR TO DATE	VARIANCE	YEAR TO DATE  ACTUAL
Chinning Out		BUDGET		
Shipping Out	2,793	3,000	207	3,454
Travel	1,323	2,460	1,137	2,969
Total Museum Shop	\$235,263	\$216,730	(\$18,533)	\$214,217
Total Museum Engagement	\$339,459	\$348,190	\$8,731	\$324,431
COMMUNITY RELATIONS				
General				
Books & Publications	1,012	540	(472)	850
Catering	99	300	201	0
Contract Services	0	300	300	0
Design	2,650	4,740	2,090	1,950
Fees & Licenses	0	1,500	1,500	0
Mailing House	0	2,220	2,220	125
Miscellaneous	144	840	696	216
Organizational Dues	995	1,380	385	300
Photographic Services	640	2,460	1,820	800
Postage	2,392	4,500	2,108	0
Postage Direct Mail	0	0	0	1,800
Printing	1,195	4,920	3,725	646
Printing Direct Mail	0	0	0	899
Travel	240	240	0	112
Supplies & Equipment	0	240	240	0
Total General	\$9,367	\$24,180	\$14,813	\$7,699
Events				
Awards Winter Park Art Festival	3,500	3,500	0	3,500
Contract Services	5,051	11,220	6,170	0
Design	0	300	300	0
Equipment Rental	1,871	3,000	1,129	0
Meals	324	480	156	0
Photographic Services	0	180	180	0
Miscellaneous	800	480	(320)	0
Printing	304	480	176	35
Security	4,564	6,000	1,436	2,252
Supplies & Equipment	578	780	202	0
Total Events	\$16,992	\$26,420	\$9,428	\$5,787

	2024 YEAR TO DATE <u>ACTUAL</u>	2024 YEAR TO DATE BUDGET	<u>VARIANCE</u>	2023 YEAR TO DATE <u>ACTUAL</u>
Advertising				
Community	11,559	14,460	2,901	9,712
Design	0	2,460	2,460	575
Exhibitions	3,500	8,460	4,960	0
Tourism	7,490	9,000	1,510	2,880
Total Advertising	\$22,549	\$34,380	\$11,831	\$13,167
<b>Total Community Relations</b>	\$48,907	\$84,980	\$36,073	\$26,653
COLLECTION MANAGEMENT				
Books & Publications	1,141	1,980	839	997
Contract Services	928	900	(28)	378
Fees & Licenses	160	1,500	1,340	0
Garments	51	250	199	0
Insurance Fine Arts	23,640	23,640	0	24,420
Miscellaneous	150	480	330	0
Photographic Services	4,240	7,500	3,260	3,600
Shippng & Insurance	1,310	960	(350)	566
Supplies & Equipment	11,900	3,000	(8,900)	884
Exhibit Prep Department	0	0	0	4,506
Total Collection Management	\$43,519	\$40,210	(\$3,309)	\$35,351
Total Expenses before Projects	\$2,524,237	\$2,700,620	<b>\$176,383</b>	\$2,621,744
i otal Expelience pololo i l'ojecto	Ψ <u></u> 2,02-7,201	Ψ <u></u> 2,100,020	Ψ170,000	Ψ <u>-</u> ,υ <u>-</u> ι,ι <del>-</del> -

	2024	2024		2023
	YEAR TO DATE	YEAR TO DATE		YEAR TO DATE
	<u>ACTUAL</u>	<u>BUDGET</u>	VARIANCE	<u>ACTUAL</u>
PROJECTS				
Conservation				
Contract Services	32,645	32,460	(185)	34,623
Miscellaneous	43	60	17	0
Shipping	979	2,460	1,481	3,608
Supplies & Equipment	386	1,500	1,114	515
Total Conservation	\$34,053	\$36,480	\$2,427	\$38,745
Exhibitions				
Advertising-Community	0	0	0	3,205
Contract Services	80	1,980	1,900	3,000
Design	0	1,200	1,200	0
Frames	0	480	480	0
Miscellaneous	80	480	400	861
Signage & Labels	72	2,460	2,388	497
Supplies & Equipment	451	3,000	2,549	178
Total Exhibitions	\$683	\$9,600	\$8,917	\$7,742
Digital Systems				
Contract Services	0	4,980	4,980	0
Development	0	9,960	9,960	1,556
Fees & Licenses	2,766	3,720	954	2,896
Total Digital Systems	\$2,766	\$18,660	\$15,894	\$4,452
Other				
Legacy Film	0	13,980	13,980	0
Total Other	\$0	\$13,980	\$13,980	\$0
A				
Acquisitions	04.400	7.500	(70,000)	00.750
Purchase	81,120	7,500	(73,620)	28,750
Shipping & Insurance	0	2,460	2,460	5,318
Total Acquisitions	\$81,120	\$9,960	(\$71,160)	\$34,068
Total Projects	\$118,622	\$88,680	(\$29,942)	\$85,006
Total Museum Expenses	\$2,642,859	\$2,789,300	\$146,441	\$2,706,751

# June 30, 2024

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	2024 YEAR TO DATE	2024	2023
	ACTUAL	BUDGET	ACTUAL
MORSE MUSEUM			
Museum			
Shades for Terrace	\$21,250	\$70,000	
Fresh Air Unit-Laurelton Hall		\$70,000	
Carrier A/C Units (2)	\$17,260	\$22,000	
CCTV Camera Study	\$1,000	\$18,200	
Carpet for offices	\$6,262	\$15,000	
Visitor's Service Desk		\$12,000	
Fire Panel Heat Detection		\$10,000	
Fresh Air Unit for Chapel			\$62,913
Automate Exterior Doors			\$28,789
Automate Exterior Doors-Museum Shop			\$6,452
Courtyard Landscape (WIP)			\$28,979
Pavilion			
Fire Alarm Control Panel			\$16,215
ADA Compliant Bathrooms Plan			\$7,186
Automate Exterior Doors			\$14,900
Warehouse			
Mezzanine install	\$57,354	\$222,000	
Fire Riser @ 920			\$51,410
Computers			
Dell Servers (2)	\$31,858	\$37,000	
Touchview Panel		\$16,000	\$5,242
Security Server			\$36,160
Equipment			
Forklift for Warehouse		\$35,000	
Vehicles & Trailers			
Truck	\$48,433	\$55,000	
		·	

\$183,417

\$582,200

\$258,246

**TOTAL CAPITAL EXPENDITURES**